

///AGENDA

The CORE Purpose

- What is CORE?
- Why is it important?

Tools to Score on CORE

- AM/PM Walk
- Weekly Pest Walk
- MIC Walk
- CORE Evaluation
- Self Scoring Tool
- TRED
- OWN Your ZONE

The BIG 8

• How to ACE the 8's

Elevate Your CORE

Level up your store







THE CORE PURPOSE ///////



CORE Overview

What does CORE stand for?

Customer

Operations

Restaurant

Evaluation

- CORE is a program that keeps us focused on most to our customers; delivering a <u>world class</u>, <u>consistent</u>, customer <u>experience</u> in every restaurant from coast to coast
- It's a scoring platform utilized by TACO Bell Corporate to ensure we are aligned with brand health, safety & corporate standards
- It's how we consistently execute excellent food & service
- Drive's focus around the fundamentals
- CORE consists of TWO categories: Operations & Food Safety



CORE WINS

Manager Wins

Keeps your store ready for Steritech visits Keeps your team aligned on standards You Earn Mas (CORE Bonus)

Customer Wins

Ensures a great customer experience Keeps our brand standards consistent Safe food in a clean environment





CORE Values



SERVING UP MAS

"We passionately serve each other. We feed people's lives with más by delivering fast service, and delicious food with smiling faces."



KITCHEN 101

"And the Best Back of House award goes to..."

"It's no secret, our cult icons are made in the kitchen. As we continue to grow as a category of one, for everyone, this starts in our Back of House."



RIGHT PEOPLE, RIGHT TEAM

"Leading and Feeding. We thrive on paving the way, breeding culture, with creative and confident team members, empowered to surprise and delight our guests and put heart into everything we do."



EXPERIENCE IT'S ALL ABOUT THE BRAND EXPERIENCE

"Best on block is not only a motto, it's our passion. We pave the way. It's our block. We set the stage and provide experiences where people want to work and be a part of."



CORE Prep

How often do you need to be ready for CORE?





Talk Bonus To Me



CORE BONUS PROGRAM

CORE OPS BONUS CRITERIA

Not awarded for Re-evaluations. Store does not qualify for this bonus if Food Safety Evaluation is a fail.

Overall Score of 0-3:

 Assistant General Manager / Shift Lead 	.\$500 working / \$250 not working during audit
	\$150 working / \$75 not working during audit

Overall Score of 4-7:

Overall Score of 4-7.	
Restaurant General Manager:	75(
• Assistant General Manager / Shift Lead: \$300 working / \$150 not working during au	udi
• Team Member / Team Leader: \$100 working / \$50 not working during au	udi

Overall Score of 8-11:

Restaurant General Manager:	
 Assistant General Manager / Shift Lead: . 	. \$150 working / \$75 not working during audit
• Team Member / Team Leader:	\$75 working during audit

Overall Score of 12-15:

Restaurant General Manager:	200
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- Assistant General Manager / Shift Lead: . . . \$75 working / \$50 not working during audit

CORE FSA BONUS CRITERIA

Not awarded for Re-evaluations. Store does not qualify for this bonus if CORE OPS Evaluation is a fail (26 or more).

Overall Score of 0:

- Team Member / Team Leader: \$150 working / \$75 not working during audit

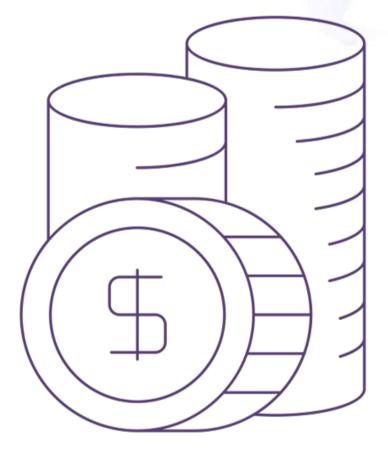
It is possible for a store's team to earn bonuses for both the FSA and CORE Ops simultaneously if the

Please note that the above proposed bonuses are **in addition** to the CORE OPS bonus kicker (for those stores with a CORE OPS score of 15 or below) awarded as part of the Earn Mas Bonus Program.

The above bonus program and related criteria would be effective for Round 1 CORE OPS and Food Safety Evaluations conducted beginning January 1, 2022. The program does <u>not</u> apply to evaluations conducted prior to January 1, 2022.

LEGAL TALK: The CORE Bonus Program is not intended to, and does not, create a contract of employment. Additionally, the Company reserves the right to amend, alter, or terminate the CORE Bonus Program at any time and for any reason, including but not limited to an unexpected downtum in sales, profitability, or other financial targets.



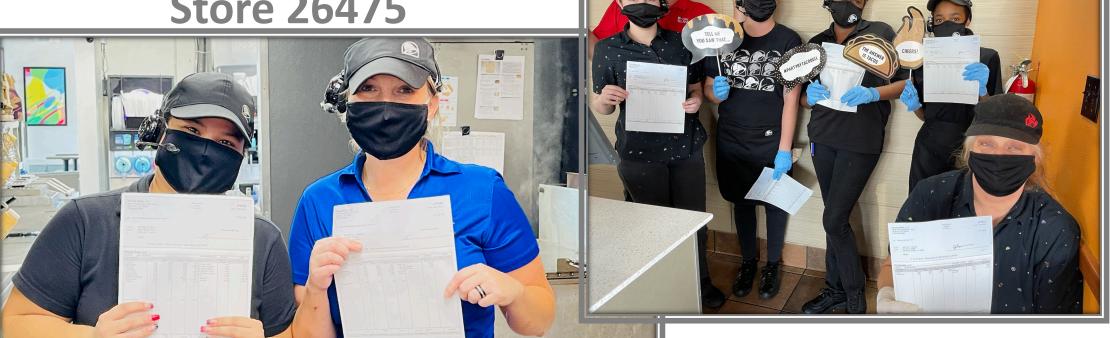




Make That Scratch

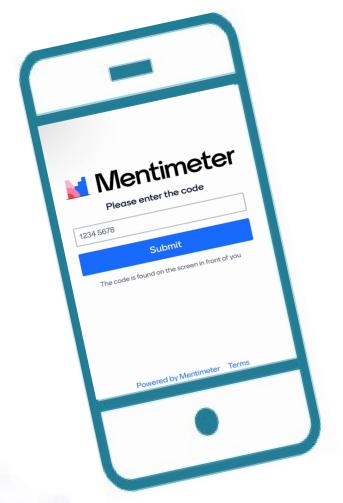
Store 26455

Store 26475





GAME ON!







- 1. Grab your phone
- 2. Go to your web browser
- 3. Type in Menti.com
- 4. Enter Code On the Screen





TOOLS TO SCORE ON CORE ///////



ITEMS YOU SHOULD HAVE ON HAND

OWN YOUR ZONE CARDS

DAILY RESTAURANT
SAFETY CHECKLIST

ZENPUT PRELUNCH/DINNER

WEEKLY PEST CHECKLIST ZENPUT

SQUARE ONE CARDS- CLEANING CHECKLISTS

STANDARDS & BUILD CARDS

NEW HIRE TRAINING PLANS



Tools for Success





General Manager Pocketbook 99462

OPS GUIDE



OPS SELF

FOOD SAFETY GUIDE



FSCC SELF







PERIOD 2 VOLUME 7

Top FSCC Deduction:

Top Ops Deduction:

Product Weight & Appearance.

 Driven by under portioned tacos and mexican pizzas

Expired ingredients

 Driven by cilantro and anions in the walk-in

Core Ready, Everyday

Ingredients Prepped & Held

Food Safety 411

CONTENT

New Year, New Look!



ON THE LINE (STARTER AND FINISHER)



PRIMARY TASKS

EXECUTE THE FUNDAMENTALS Ensure safety and quality standards

- Attention to pustomer orders.
- · Feadsets on Drive-Thru line
- . Reen the line clean · Proper portioning tools being used
- Assist the Expediter [2 part close]

- SOMETHING TO TALK ABOUT Emmunicate customized orders
- Mark customizations using:
- current procedures
- Food and packaging levels.
- Completion of each order
- . Fand off: Confirm number of items in bag/order

	SECONDARY	TASKS	Check	these	le oly	
-	INCREDIENTS					

- ☐ Check held times / temperatures □ Ev0 Tower
- ☐ Cold line (below 40°F) □ Reach-in
- If temperature then not most quality standards, to

CLEANING

- Equipment/Production lines □ BTD Gritt
- Clamshell Brill

STOCKING

- ☐ Flat/Pocket wraps
- Big box/Fiesta Taco Salad box
- □ Trays/Bowle/Lids

□ Refreshingredients on the line ■ Vanitar ingredient levels on the line ☐ Hot line [between 160°F - 185°F]

d	E.
	☐ Taconall and crumb tray
	□ Pans/Tools/Smaltwares

□ Soufflé Cups/Lids

□ Paper bags

COST NAMED OF BOILDING AS



MANAGER-IN-CHARGE (OWN YOUR SHIFT)



PRIMARY TASKS

- **EXECUTE THE FUNDAMENTALS** • Buring rush, be in the MC Zone
- I-80% of the time! Execute zone walks [other side of card]
- Owning Your Shift starts with Team Members Dwning their Zones

AT SHIFT CHANGE:

- [Check these when you take over your shift]
- Complete BOH shift change Complete assessment of each zone
- Review deployment chart
- Plan and assign breaks □ Review and schedule training plans.
- Complete Food Safety checklist
- Post daily goals and use SWS form □ All dishes cleaned.

SECONDARY TASKS AND FOLLOW-UP

Entimedy check these during shift and when transfering a shift!

- ☐ fallow TRED and identify bottlenecks ☐ Initiate and complete training plans
- Coach and redeploy to meet standards ☐ Build team culture [recognition and accountability] ☐ Communicate goals during shift haddles ☐ Review and adjust schedules based on sales

- □ Dheck ingredient levels and prep as needed.
 - Food Champions constantly communicating. ☐ Team executing slide deploy correctly

☐ Prep procedures followed per standards card

- SERVICE: □ Drawers are stocked and drapped.
- Dining man cleaned and stocked.
- Visit dining room and interact with customers
- ☐ Customer complaints resolved using The Make Up process ☐ Dustamers greated within 5 seconds

Ingredients held at temperature, discarded when expired.

☐ Teams washing hands per standards

☐ Have two registers open to be able to slide assist when needed ☐ Headsets being warn and batteries charging

- ☐ Ensure SquareOne daily, weekly, and monthly cleaning tasks are completed
- PowerSoak always on, cycling dishes

DRIVE-THRU (ORDER TAKER AND CASHIER)



PRIMARY TASKS

EXECUTE THE FUNDAMENTALS

- Extend a friendly greeting
- Accurately take customer orders
- Ask for sauce preference
- Prepare drinks
- Process payment transactions
- Triple check the order
- Assist the Excediter

Drive speed and efficiency.

- ASK THE RIGHT QUESTIONS
- Would you like a drink?
- Does that complete your order? Is your order correct on the screen.

CLEANING

- □ POS
- ☐ Drink Station □ Trays
- ☐ Spot-clean lat/Drive-Thre ☐ Sweep/Mop litchen area

- STOCKING □ Strews □ Cups
- ☐ Check supply of BBs

- □ Belivery Stickers (if applicable)
- Sauce Packets
- ☐ Utensils (Forks, Sparks, etc.)

SECONDARY TASKS (Deck these howly)

- ☐ Clean/Flip exterior menu boards □ Condinent Station
- ☐ Daily, weekly, monthly tasks

☐ Check/Empty trash cans

- □ lids

☐ Other condiments (Salt, Pepper, Etc.)

DOOR TACHEST PROCESS, U.S. SY



Menu Item Build Card:

TARGET WEIGHT: CHICKEN: 6.6 az.

Standards Cards:

Id State on Direct For

Prop. Warm-up - 30 minutes for dry storage

Weld: I batch - Sec.

Caler Light politics exertly contra militarehilish bersen

Q Man's to tention and color or the top of the color of the Demonstration of the Color of the Co

Place 9-67-cs. of twists late Cincance Toring Rays. • Wrigh every 4th larg.

FRONT LINE

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Place the Bingley Fan of Legged Discussors

2 Vanabe pose to the descriptional secreted.

Uning the West Errors Marker writer the ready time and 24 hour hold time and delice within lead of the pair.

If you have excess Container Switch that are not included by happed, place the sticker I shall so the Multipurpose Bry.

the Multipuspose Beg. - Write the remaining hold time on the Sticker

Malipapor Rapina de maridiy END OF DAY PROCEDURES Place remaining twists from he mad cabinet in a Mail propose Reg.

• Elementary 1/12 hours remain, discount. With remaining hold time and date one disclar label and piece-on bag. Place Tutate is a steen and day like Talk is dry storage or steen in coded heated

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Testure Disagn

Bold: RSH day storage with days more temperature. Providing in: 34 hours flower (flower) Fed TRT flow

Cinnamon Twists

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Open Multipurpose Bay, will back sides and place

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Temperature should be 180° F.
 If below 200° F.00 MOT USG, Twi MC.

h is recommended to use a first hesistant Direct when heigh Carefully leave harded

shortly into trye:

- Press "Consumon Train" button on by time:

immed lettely your traines line Multipurpose Day

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 Disck the fiver temperature by particular and particul CHICKEN/ STEAK OUESADILLA







CREAMY JALAPEÑO SAUCE



MELT









NEW HIRE PLANS

FOOD CHAMPION NEW HIRE BOOK

SERVICE CHAMPION **NEW HIRE BOOK**

SHIFT LEAD BOOK

COVID-19 TRAINING TOOLKIT

FOOD CHAMPION TRAINING PLAN



CLITET 4

OVERVIEW: All courses and OTJs must be completed for Team Members to be certified in their roles. The schedule below is based on 4 shifts worked per week and should be used for an at a glance view of your training for you and your GM. For more details about your training, check out your digital Team Member Book on OneSource.

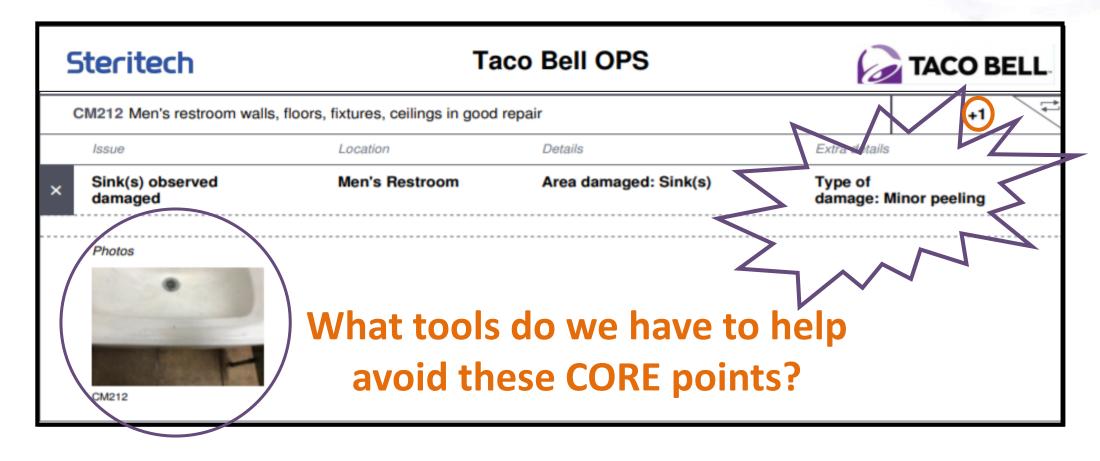
WEEK 1

	SHIFTI	SHIFT 2	SHIFT 3	SHIFT 4
	Orientation Part 1 Course Orientation Part 2 Course Food Safety Course Food Safety OTJ Washing Your Hands Course Washing Your Hands OTJ Shadow all Roles	Brand Champion Course Orientation OTJ Safety & Security Course Safety & Security OTJ Living with Más Course Living with Más OTJ	The Make Up OTJ Cleaning the Restaurant Course Cleaning the Restaurant OTJ The Top 12 Course The Top 12 OTJ	Mild Exam
	WEEK 2			
	SHIFT1	SHIFT 2	SHIFT 3	SHIFT 4
0 00000	Equipment and Temperatures Course Equipment and Temperatures OTJ Product Quality Course Product Quality OTJ Prepping Ingredients Course Prepping Ingredients OTJ Shadow Prepping	Oil Management Course Oil Management OTJ Getting to Know the Menu Course Getting to Know the Menu OTJ Shadow Fry Practice Prepping	Starter Course Starter OTJ Open/Close Food Champion Course Open/Close Food Champion OTJ Shadow Starter Practice Fry	Work Prep/Fry



CORE Audit Scenario #1

What went wrong here?





MANAGER-IN-CHARGE (OWN YOUR SHIFT)



PRIMARY TASKS

EXECUTE THE FUNDAMENTALS

- During rush, be in the MIC Zone (~80% of the time)
- Execute zone walks (other side of card)
- Owning Your Shift starts with Team Members Owning their Zones

AT SHIFT CHANGE:

(Check these when you take over your shift)

- Complete BOH shift change
- □ Complete assessment of each zone
- Review deployment chart
- Plan and assign breaks
- Review and schedule training plans
- Complete Food Safety checklist
- Post daily goals and use SWS form
- All dishes cleaned

SECONDARY TASKS AND FOLLOW-UP

(Continually check these during shift and when transferring a shift)

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•			•	_	

FOOD:

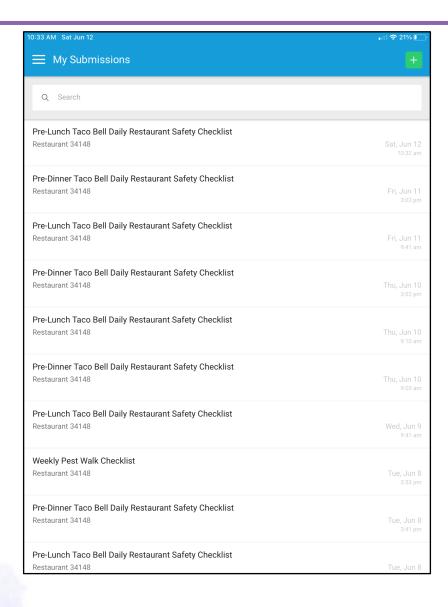
SERVICE:

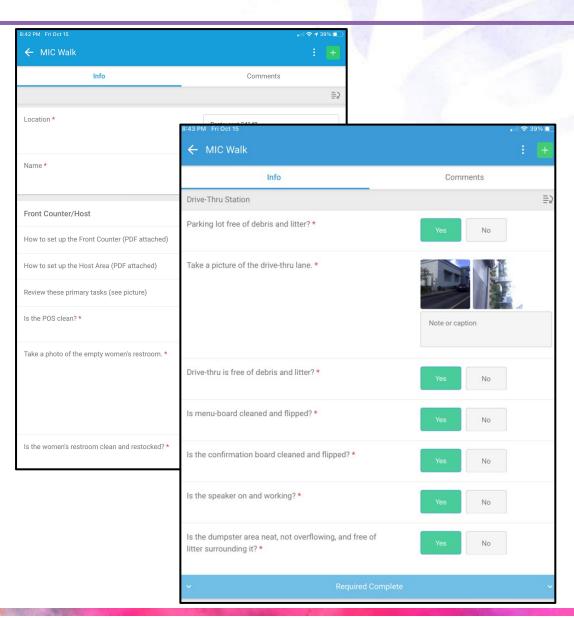
□ Drawers are stocked and dropped
 □ Dining room cleaned and stocked
 □ Customer complaints resolved using The Make Up process
 □ Customers greeted within 5 seconds
 □ Have two registers open to be able to slide assist when needed
 □ Have two registers open to be able to slide assist when needed

CLEANING:

- ☐ Ensure SquareOne daily, weekly, and monthly cleaning tasks are completed
- PowerSoak always on, cycling dishes

AM/PM Food Safety & MIC Walk







How do get this issue fixed?

Follow EcoTrak Best Practices

Identify Issue Service Request Complete

- Avoid "workplace blind spots"
 - i.e., ignoring or overlooking issues that never get fixed, including broken equipment, broken tile, HVAC issues, potholes, OCB, menu boards
- By completing regular Facility Walks, you can help to identify unnoticed issues and help to resolve them

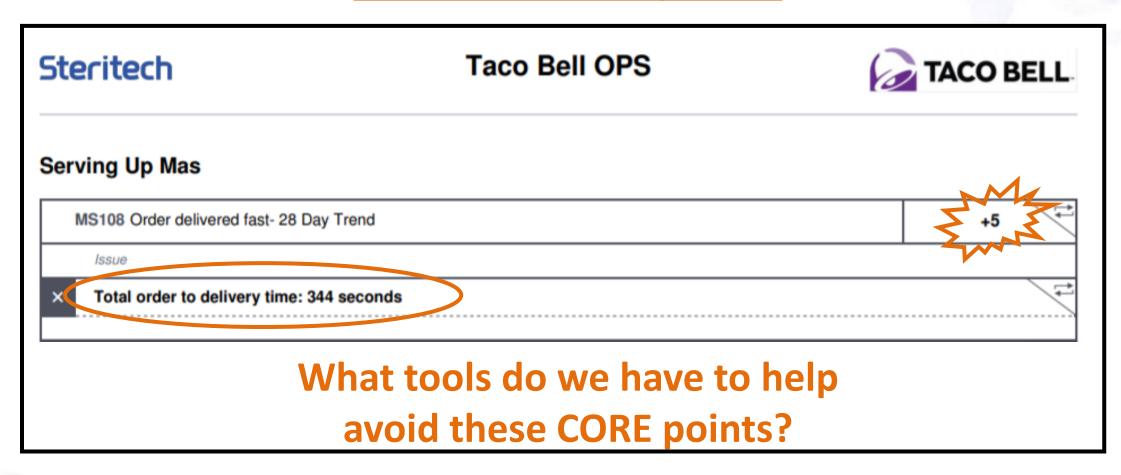
- 1. Open EcoTrak, select the "Service Request" option
- 2. Select Store #
- 3. Find the asset that needs maintenance or repair
- 4. Select problem & describe issue
- 5. Choose service provider
- 6. Add photos
- 7. Enter First / Last name
- 8. Click Submit

- After the vendor has made their repairs, make sure to check to confirm they are complete and are fully repaired
 - Inform your Above-Store Leader that the vendor has completed the repairs satisfactorily



CORE AUDIT SCENARIO #2

What went wrong here?





MANAGER-IN-CHARGE (OWN YOUR SHIFT)

☐ Ensure SquareOne daily, weekly, and monthly cleaning tasks are completed

■ PowerSoak always on, cycling dishes



PRIMARY TASKS

EXECUTE THE FUNDAMENTALS

- During rush, be in the MIC Zone (~80% of the time)
- Execute zone walks (other side of card)
- Owning Your Shift starts with Team Members Owning their Zones

AT SHIFT CHANGE:

(Check these when you take over your shift)

- Complete BOH shift change
- Complete assessment of each zone
- Review deployment chart
- Plan and assign breaks
- ☐ Review and schedule training plans
- Complete Food Safety checklist
- Post daily goals and use SWS form
- All dishes cleaned

SECONDARY TASKS AND FOLLOW-UP

(Continually check these during shift and when transferring a shift)

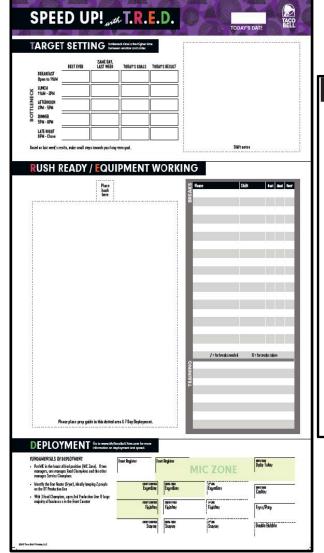
PEOPLE: ☐ Follow TRED and identify bottlenecks ☐ Coach and redeploy to meet standards ☐ Communicate goals during shift huddles ☐ Review and adjust schedules based on sales	☐ Initiate and complete training plans ☐ Build team culture (recognition and accountability) ☐
FOOD: ☐ Prep procedures followed per standards card ☐ Check ingredient levels and prep as needed ☐ Food Champions constantly communicating ☐ Team executing slide deploy correctly	☐ Teams washing hands per standards ☐ Ingredients held at temperature, discarded when expired ☐
SERVICE: Drawers are stocked and dropped Dining room cleaned and stocked Visit dining room and interact with customers Headsets being worn and batteries charging	 □ Customer complaints resolved using The Make Up process □ Customers greeted within 5 seconds □ Have two registers open to be able to slide assist when needed □
CLEANING:	

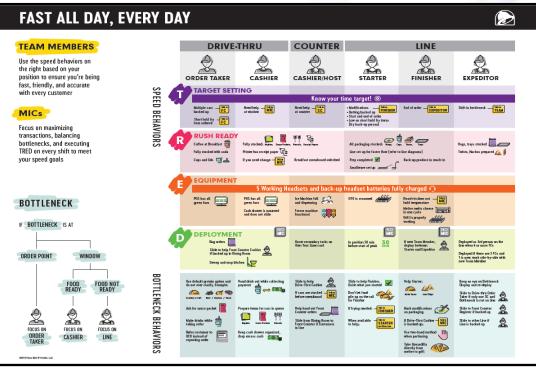


TRED Execution

Target setting
Rush ready
Equipment ready
Deployment



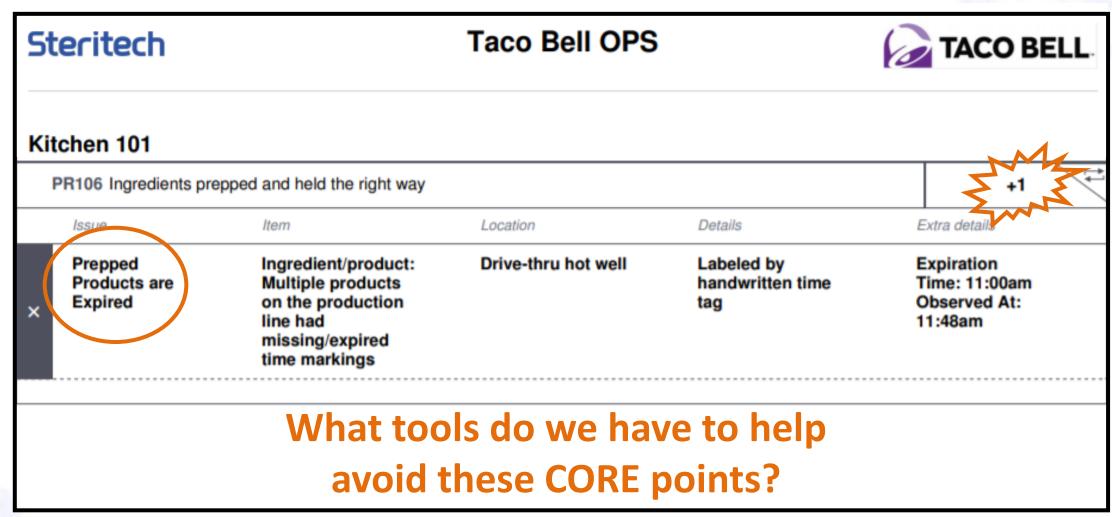






CORE AUDIT SCENARIO #3

What went wrong here?





ON THE LINE (STARTER AND FINISHER)



PRIMARY TASKS EXECUTE THE FUNDAMENTALS

- Ensure safety and quality standards are met
- Attention to customer orders
- Headsets on Drive-Thru line
- Keep the line clean
- Proper portioning tools being used
- Assist the Expediter (2 part close)

SOMETHING TO TALK ABOUT

- · Communicate customized orders
- Mark customizations using current procedures
- Food and packaging levels
- Completion of each order
- Hand off: Confirm number of items in bag/order

INGREDIENTS ☐ Check hold times / temperatures ☐ Ev0 Tower ☐ Hot line (between 160°F - 185°F) ☐ Cold line (below 40°F) ☐ Reach-in If temperature does not meet quality standards, tell in				
CLEANING □ Equipment/Production lines □ GTO Grill □ Clamshell Grill □ Melter	☐ Taco rail and crumb tray ☐ Pans/Tools/Smallwares ☐			
STOCKING ☐ Flat/Pocket wraps ☐ Trays/Bowls/Lids ☐ Big box/Fiesta Taco Salad box ☐ Holsters	□ Soufflé Cups/Lids □ Paper bags □			



MANAGER-IN-CHARGE (OWN YOUR SHIFT)



PRIMARY TASKS

EXECUTE THE FUNDAMENTALS

- During rush, be in the MIC Zone [~80% of the time]
- Execute zone walks (other side of card)
- Owning Your Shift starts with Team Members Owning their Zones

AT SHIFT CHANGE:

[Check these when you take over your shift]

- □ Complete BOH shift change
- Complete assessment of each zone
- Review deployment chart
- Plan and assign breaks
- Review and schedule training plans
- Complete Food Safety checklist
- Post daily goals and use SWS form
- ☐ All dishes cleaned.

SECONDARY TASKS AND FOLLOW-UP

(Continually check these during shift and when transferring a shift)

PEOPLE:

FOOD:

- ☐ Follow TRED and identify bottlenecks ■ Initiate and complete training plans ■ Build team culture (recognition and accountability) Coach and redeploy to meet standards
- ☐ Communicate goals during shift huddles
- Review and adjust schedules based on sales

☐ Teams washing hands per standards

- □ Prep procedures followed per standards card ☐ Check ingredient levels and prep as needed ☐ Ingredients held at temperature, discarded when expired □ Food Champions constantly communicating

SERVICE:

Drawers are stocked and dropped

■ Team executing slide deploy correctly

- Dining room cleaned and stocked
- Visit dining room and interact with customers
- ☐ Headsets being worn and batteries charging.

	Customer	complaints	resolved	using	The	Make	Up	proces

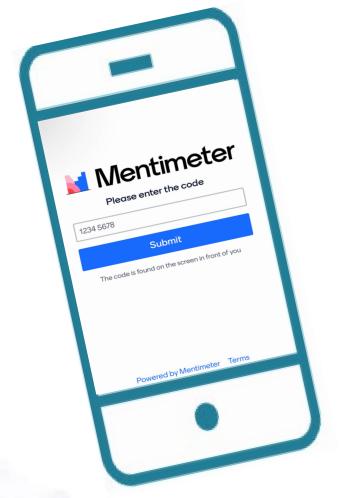
- Customers greeted within 5 seconds
- ☐ Have two registers open to be able to slide assist when needed

CLEANING:

- ☐ Ensure SquareOne daily, weekly, and monthly cleaning tasks are completed
- PowerSoak always on, cycling dishes



GAME ON!



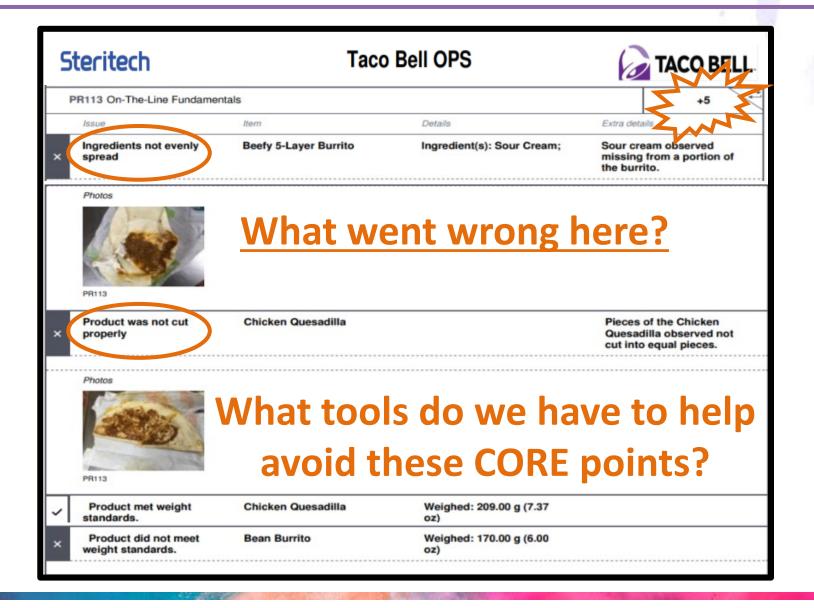




- 1. Grab your phone
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- 3. Type in Menti.com
- 4. Enter Code On the Screen



CORE AUDIT SCENARIO #4





MANAGER-IN-CHARGE (OWN YOUR SHIFT)



PRIMARY TASKS

EXECUTE THE FUNDAMENTALS

- During rush, be in the MIC Zone (~80% of the time)
- Execute zone walks (other side of card)
- Owning Your Shift starts with Team Members Owning their Zones

AT SHIFT CHANGE:

[Check these when you take over your shift]

- Complete BOH shift change
- □ Complete assessment of each zone
- Review deployment chart
- Plan and assign breaks
- ☐ Review and schedule training plans
- □ Complete Food Safety checklist
- Post daily goals and use SWS form
- All dishes cleaned

SECONDARY TASKS AND FOLLOW-UP

(Continually check these during shift and when transferring a shift)

PEOPLE: ☐ Follow TRED and identify bottlenecks ☐ Coach and redeploy to meet standards ☐ Communicate goals during shift huddles ☐ Review and adjust schedules based on sales	☐ Initiate and complete training plans ☐ Build team culture (recognition and accountability) ☐
FOOD: ☐ Prep procedures followed per standards card ☐ Check ingredient levels and prep as needed ☐ Food Champions constantly communicating ☐ Team executing slide deploy correctly	☐ Teams washing hands per standards ☐ Ingredients held at temperature, discarded when expired ☐
SERVICE: Drawers are stocked and dropped Dining room cleaned and stocked Visit dining room and interact with customers Headsets being worn and batteries charging	 □ Customer complaints resolved using The Make Up process □ Customers greeted within 5 seconds □ Have two registers open to be able to slide assist when needed □
CLEANING: ☐ Ensure SquareOne daily, weekly, and monthly cloop ☐ PowerSoak always on, cycling dishes	eaning tasks are completed



MANAGER-IN-CHARGE (OWN YOUR SHIFT)



PRIMARY TASKS

EXECUTE THE FUNDAMENTALS

- During rush, be in the MIC Zone (~80% of the time)
- Execute zone walks (other side of card)
- Owning Your Shift starts with Team Members Owning their Zones

AT SHIFT CHANGE:

[Check these when you take over your shift]

- Complete BOH shift change
- Complete assessment of each zone
- Review deployment chart
- Plan and assign breaks
- Review and schedule training plans
- □ Complete Food Safety checklist
- Post daily goals and use SWS form
- All dishes cleaned

SECONDARY TASKS AND FOLLOW-UP

☐ Food Champions constantly communicating

□ Team executing slide deploy correctly

(Continually check these during shift and when transferring a shift)

PEOPLE: ☐ Follow TRED and identify bottlenecks ☐ Coach and redeploy to meet standards ☐ Communicate goals during shift huddles ☐ Review and adjust schedules based on sales	☐ Initiate and complete training plans ☐ Build team culture (recognition and accountability) ☐
FOOD: ☐ Prep procedures followed per standards card ☐ Check ingredient levels and prep as needed	☐ Teams washing hands per standards ☐ Ingredients held at temperature, discarded when expired

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 □ Customer complaints resolved using The Make Up process
 □ Customers greeted within 5 seconds
 □ Have two registers open to be able to slide assist when needed
- ☐ Headsets being worn and batteries charging ☐ ☐

CLEANING:

- ☐ Ensure SquareOne daily, weekly, and monthly cleaning tasks are completed
- PowerSoak always on, cycling dishes

FOOD CHAMPION TRAINING PLAN



WEEK 3

SHIFT 1

SHIFT 2

SHIFT 3

SHIFT 4

☐ Starter Builds Course☐ Shadow Starter

□ Practice Starter□ Work Prep/Fry

□ Practice Starter

☐ Work Starter

WEEK 4

SHIFT 1

☐ Finisher Course

☐ Finisher OTJ

☐ Shadow Finisher

☐ Work Starter

SHIFT 2

Finisher Builds Course

Shadow Finisher

Work Dine In/Drive-Thru

SHIFT 3

Practice Finisher

Work Dine In/Drive-Thru

SHIFT 4

Practice Finisher Work Starter

WEEK 5

SHIFT 1

SHIFT 2

SHIFT 3

SHIFT 4

☐ Work Finisher

☐ Expeditor Course ☐ Expeditor OTJ

☐ Shadow Expeditor

Work Finisher

Practice Expeditor

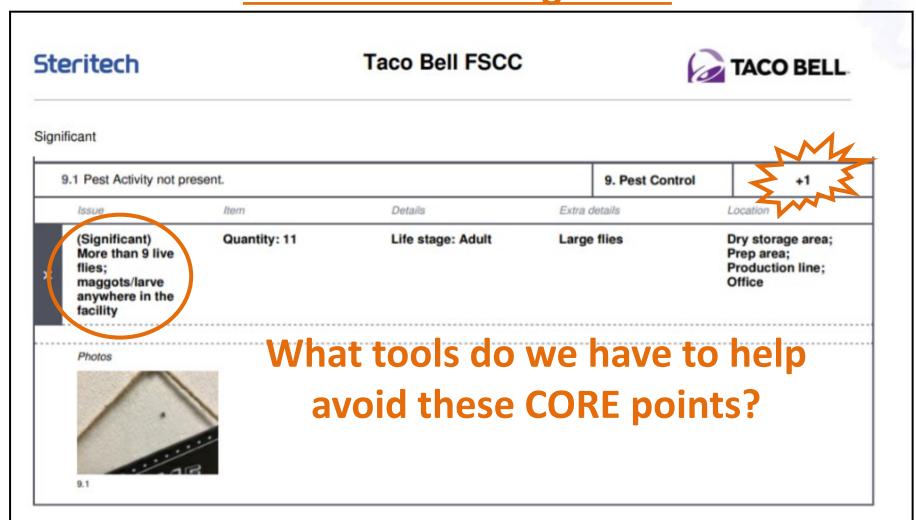
☐ Work Starter

☐ Work Expeditor

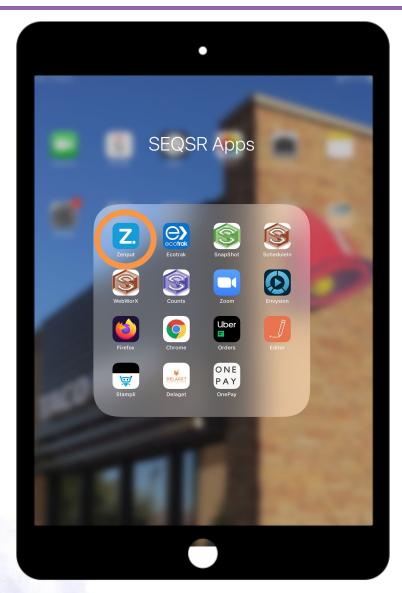


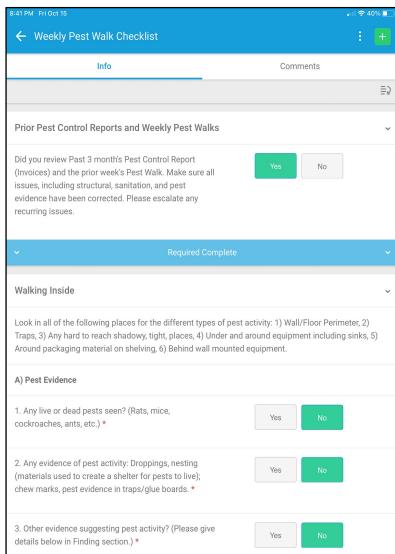
CORE AUDIT SCENARIO #5

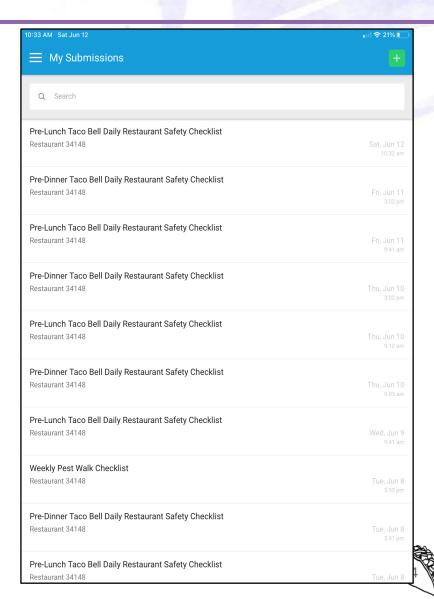
What went wrong here?



Utilize Zenput – Weekly Pest Walks & AM/PM Walks



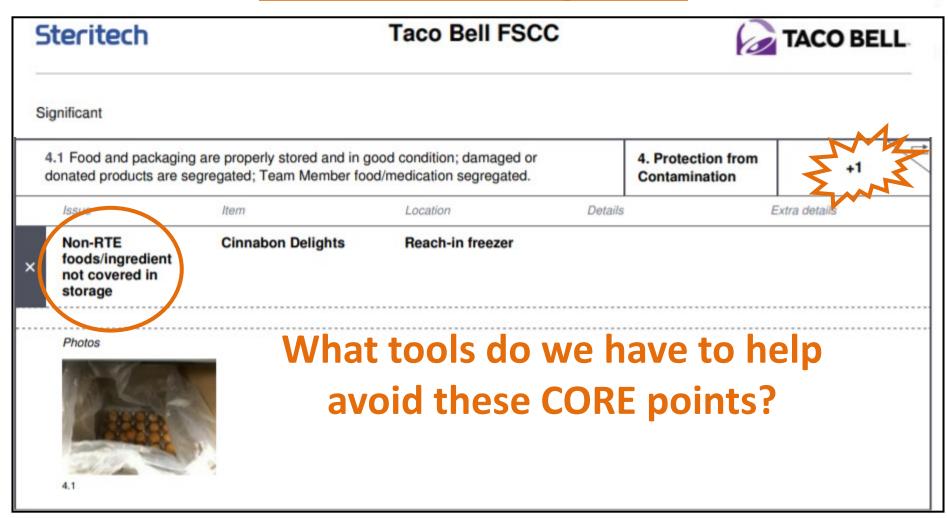






CORE AUDIT SCENARIO #6

What went wrong here?



FRYING & PREP (STARTER AND FINISHER)



PRIMARY TASKS

EXECUTE THE FUNDAMENTALS

- Follow Prep Guide
- Follow First In First Out (FIFO) procedure
- · Communication with production line
- Follow ingredient preparation procedures
- · Keep prep areas clean/swept
- Hot foods above 165°F (out of Fryer/ Rethermalizer)
- Keep prep areas and BOH organized

FRYER

- · Use proper frying times
- Skim fryer oil for food crumbs

RETHERMALIZER

- Use proper cook times
- · Use wire racks, when applicable

SOMETHING TO TALK ABOUT

- · Communicate when to slide-to-fry
- Rethermalizer leaks water/will not heat
- Fryer leaks oil/will not heat
- Walk-in/Heated Cabinet does not reach right temperature

SECONDARY TASKS (Check these hourly)

INGREDIENTS ☐ Refresh ingredients on the line & cabinets ☐ Check Exp. Times/Temperatures □ Check oil level/quality ■ Dry Storage Shelf ☐ Freezer ☐ Heated cabinets CLEANING ☐ Fryer/Prep area ☐ Heated cabinets/gaskets/shelves AM/PM filtering ☐ Freezer gaskets/shelves ☐ Frequent oil skimming ■ Wall behind fryer ■ Replace filter paper ☐ Hood vents/drip pan/enclosure ☐ Clean crumb tray & oil JIB ☐ Oil disposal cart/pan STOCKING □ Cinnamon Sugar/Flatbread ■ Pull/Thaw frozen ingredients ☐ Label/Date frozen ingredients ■ Dry storage shelves/fryer freezer ■ Pans and tools

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MANAGER-IN-CHARGE (OWN YOUR SHIFT)



PRIMARY TASKS

EXECUTE THE FUNDAMENTALS

- During rush, be in the MIC Zone (~80% of the time)
- Execute zone walks (other side of card)
- Owning Your Shift starts with Team Members Owning their Zones

AT SHIFT CHANGE:

[Check these when you take over your shift]

- Complete BOH shift change
- Complete assessment of each zone
- Review deployment chart
- Plan and assign breaks
- Review and schedule training plans
- Complete Food Safety checklist
- Post daily goals and use SWS form
- All dishes cleaned

SECONDARY TASKS AND FOLLOW-UP

(Continually check these during shift and when transferring a shift)

PEOPLE:

- ☐ Follow TRED and identify bottlenecks
- Coach and redeploy to meet standards
- ☐ Communicate goals during shift huddles
- Review and adjust schedules based on sales

☐ Initiate and complete training plans

□ Build team culture (recognition and accountability)

FOOD:

- Prep procedures followed per standards card
- ☐ Check ingredient levels and prep as needed
- ☐ Food Champions constantly communicating
- ☐ Team executing slide deploy correctly

- ☐ Teams washing hands per standards
- ☐ Ingredients held at temperature, discarded when expired

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SERVICE:

☐ Drawers are stocked and dropped

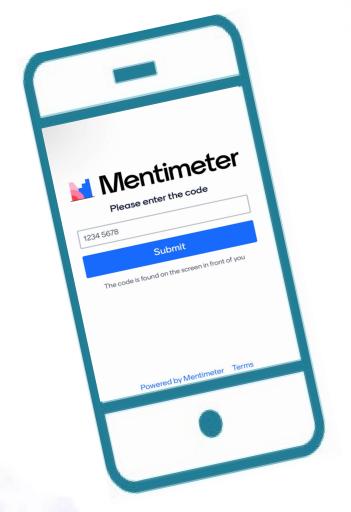
Customer complaints received using The Make IIn process

Complete Food Safety checklist

CLEANING:

- Ensure SquareOne daily, weekly, and monthly cleaning tasks are completed
- PowerSoak always on, cycling dishes

GAME ON!







- 1. Grab your phone
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RECAP









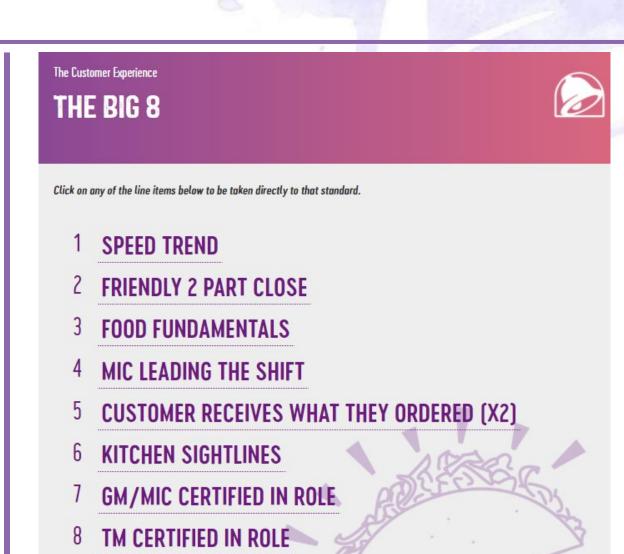






The Big Eight

- **❖** As Taco Bell's business and customer needs evolve, CORE continues to modernize the program
- ❖ Being a master of CORE makes you a Modern, Engaged & Relevant Leader in this organization
- Continually focusing on the 8 BIG buckets of CORE will ensure you are always CORE ready
- ❖ Preparing you for the BIG 8 is fundamental to your success





1. ORDER DELIVERED FAST-28 DAY TREND.

- Your Steritech Specialist will have a report that has your previous 4 fiscal week's Drive-thru
 Order to Delivery speed trend.
- Steritech Specialist will measure OTD Times.
 - OTD <4:00- zero points lost
 - If 4:01- 4:15- loss of 1 point
 - If >4:15- loss of 3 points
 - If 28-day speed trend > 5:00, 5 points will be lost



FIZ Friendly 2 Part Close

CUSTOMER GREETED WITHIN 5 SECONDS

If a customer asked to wait, they must be re-greeted in 10 seconds

FRIENDLY GREETING

Customer receives a friendly greeting using key words such as: "Hi! How are you?"; "Hello! Welcome to Taco Bell!"

ORDER IS REPEATED OR CONFIRMED ON OCB WITH TOTAL

OCB confirmation or repeated back to customer

FRIENDLY 2 PART CLOSING WITH EYE CONTACT

Customer receives a proper goodbye using key words such as: "Thank You, See you next time."

SAUCE OFFERED AT OCB OR WINDOW

MOBILE ORDER PAYMENT NOT COLLECTED OR ASKED FOR AT **WINDOW**

Service Champion Taco-Tastic Service

WOW service experience to every Customer every time. Use this outline to set the tone for the Customer experience. Just a reminder every up sell you make helps you EARN MAS!



- Be the best you, positivity is infectious! Give a genuine smile, when you're genuine respond with the same energy
- Greet customers within 5 seconds of wal Bell, how can I help you today?"
- If a costumer asks how you are, take the taco-tastic, thank you!"
- * Use a WOW tone! Be energetic and prou can be heard and speak clearly
- Stand up straight and tall, don't lean on



WOW Words: Taco-Tastic Burrito-ful Spec-taco-lar Saucesome Nacho-licious Cool-tastic Taco-rocking Baja-Bussin Cantina-mazing

- Indecisive customer? Offer suggestions items." if they aren't interested, then say * Offer sauces and ask how many
- Offer one upsell it's easy to ask if they 50 cent more. (this will help YOU EARN I
- Always repeat the order for accuracy an * If no drink was ordered: "Would like * If drink was ordered: "Want to try a
- Customer has a drink & dessert? Say Ask customer for a name for the order
- (creates a personal experience for custor * Give total: Your total is \$X.XX please. Th
- * Call out name, make eye contact & give



During non-peak hours ask if your custo

chance to win \$500" after they place the During peak time DO NOT ask during the customers while they are in the dining r *If mobile order, payment is not collected

WOW service experience to every Customer every til Use this outline to set the tone for the Customer experie

Just a reminder every up sell you make helps you EARN MAS!



Greet customer within FIVE seconds of arriving at speaker – speed is key!

- Say: "Hi, welcome to Taco Bell, how can I help you today?"
- If a customer asks how you are, take the opportunity to use a WOW word. "I'm taco-rocking, thank you!"
- Use a WOW tone! Be energetic and proud to work for Taco Bell.
- Use the right volume, make sure you can be heard and speak clearly
- * Be the best you, positivity is infectious!
- * Be genuinely happy see customer they will respond with the same energy



- Indecisive customer? Offer suggestions: "Let me tell you about our featured items." if they aren't interested, then say "My personal fay is XXX"
- Offer sauces and ask how many

WOW Words:

Taco-Tastic

Burrito-ful

Spec-taco-lar

Saucesome

Nacho-licious

Cool-tastic

Taco-rocking

- * Offer one upsell it's easy to ask if they would like to double the beef for just 50 cent more (This will help YOU EARN MAS)
 - * If no drink was ordered: "Would like an ice-cold drink?"
 - * If drink was ordered: "Want to try a delicious cinnamon twist?"
- Customer has a drink & dessert? Say: How about a side of chips and salsa?
- * Repeat the order for accuracy and suggest and ask if everything is correct on the scree, give total: Your total is \$X.XX please. Thank you, please pull forward



- hope vou're havina a burrito-ful day!"
- Maintain eye contact as much as possible & keep your smile on the whole time Collect payment as you hand out the first bag or drink
- Include napkins and utensils and don't forget the straw!



- Include a receipt and Tell The Bell VOC Survey slip with each order Say "If you call in for our survey you have a chance to win \$500 and tell us how
- much you loved your visit"
- Close with a friendly goodbye and use a WOW word "Thank you, have a sauce-some day!" (make sure to close - this is required by CORE)





Food Fundamentals

FOOD MEETS APPEARANCE STANDARDS, LOOKS FULL, CORRECT WEIGHTS & FINISHED THE RIGHT WAY

MADE WELL











NOT MADE WELL





- CUSTOMER RECEIVES WHAT THEY ORDERED
 - Complete accurate order received.
 - No missing or wrong items.
 - No missing or wrong ingredients.
- CUSTOMER GETS THE EXTRAS WITH THEIR ORDER
 - Napkins and utensils where appropriate, provided.
 - If food item requires a lid, utensils should be provided.
 - Sauces (correct type) and condiments provided if requested.
 - If applicable, provide straws with beverages.

Triple check... it's a given! Check that KDS, and as a best practice, let your Team Member's know it is OK to stage napkins and sauces! Also, did you know you can add sauces to an order





MIC Leading The Shift

Your role is to support your GM by running great shifts in a self-sufficient manner. This means taking ownership of safety, deployment, providing feedback, and so much more! Your Team will look to you for guidance as the Manager-In-Charge, and it's your job to be willing to provide help and guidance.

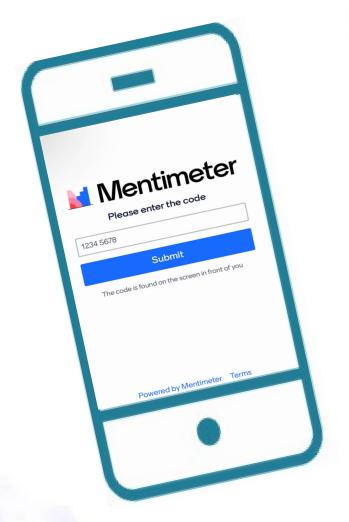
Taking care of our great people is at the heart of what we do. As you strive for excellence, always keep people in mind by placing your customers and Team Members as your highest priority. Make sure Team Members complete assigned tasks and serve safe, quality food in a friendly manner.

YOUR RESPONSIBILITIES DURING EACH SHIFT

- Ensure safety and quality standards are met
- Effective Team Member communication coaching through conflicts
- Be the role model and coach teams to deliver standards
- Hold Team Members accountable for "Own Your Zone" tasks
- Right people good balance of Food and Service Champions
- Verify Team Members are washing hands correctly, and to standards



GAME ON!







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Customer Receives What they Ordered X2

D MEETS APPEARANCE STANDARDS, LOOKS FULL, MADE WELL D THE RIGHT WAY









orn, damaged, irregular in shape

NOT MADE WELL



- **❖** Mexican Pizza cut with Mexican Pizza cutter
- Crunchwraps have 6 corners, hole no larger t
- Burritos/Grillers folded correctly (without wi
- Full melt & grill cycles used (using button with
- Proper use of kitchen utensils to portion ingr
- Proper portioning method for cheese, lettuce
- **❖** "Z" portioning followed for appropriate items









15

Kitchen Sightlines 11 Steps to Success

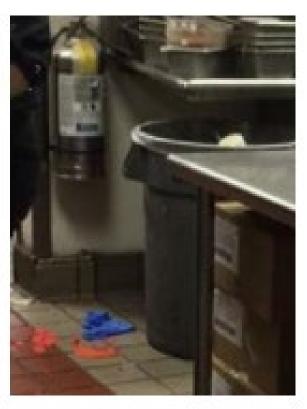
1 ON-THE-LINE FUNDAMENTALS (*NEW)

- Ingredients are spread evenly over the food
- Taco/Chalupa/Mexican Pizza/Salad shell not cracked, burnt, torn, damaged, irregular in space
- Outside of wrap is not messy
- Proper use of kitchen utensils to portion ingredients
- Proper portioning method for cheese, lettuce, tomatoes, sauce and cheese pump
- "Z" portioning followed for appropriate items
- Quesadilla cut with quesadilla cutter using Rock and Roll method (4 equal, seperate pieces)
- Mexican Pizza cut with Mexican Pizza Cutter (4 equal pieces), cheese melted
- Crunchwraps have 6 corners, hole no larger than a quarter
- Burritos/Griller folded correctly (without wings and gaps)
- Full melt and grill cycles used (using button with correct time)
- Tortillas and Flathread grilled on GTO 5 seconds each side
- Flatbread on GTO 10/20 seconds
- No stacking of tortillas



2 KITCHEN SIGHTENESY COUNTER CLEAN ANDE? MAINTAINED.









CHERT KAINBERSCHITCEBIA BETWING Beans are properly hydrat educate able food! Our fedoregas fless in the line of the season of the line of the season of the line of the li



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Kitchen Sightlines 11 Steps to Success

5 INGREDIENTS ARE READY ON THE LINE

- All ingredients are available & ready to be served, but are not required on all open lines.
- If ingredients is in process of being prepped, it is not readily available.
- Jalapenos and Salsa cups can be kept on the cold line or in the reach in cooler.
 - Salsa not available
- Pizza and Green sauce can be kept on the second line during breakfast.
 - Green sauce/Breakfast not available
 - Pizza Sauce not available in some locations.
- Power ingredients not required prior to 11am.
 - We No Power Menu
- Dual stubby line, Shared ingredient per the experience guide only.
- Three Freeze flavors are hooked up and ready to serve.

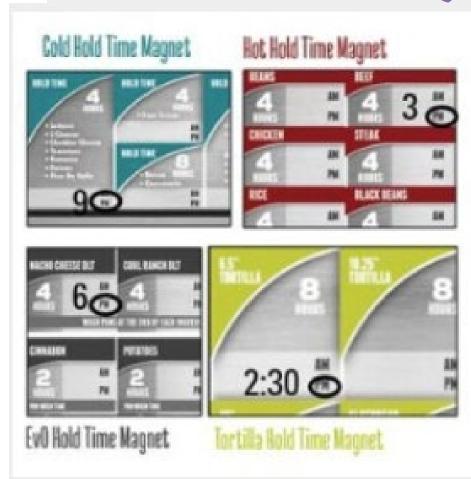
6 INGREDIENTS IN THE RIGHT TEMPERATURE ZONE.

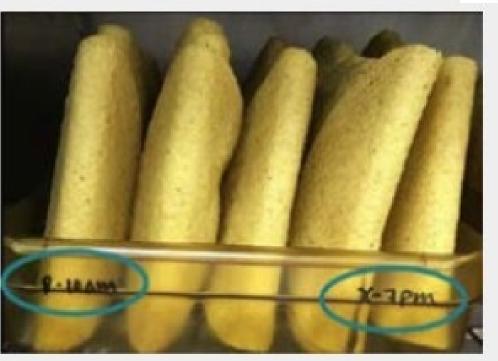
- Hot ingredients in hot well; Cold ingredients in cold well
- Ev0 ingredients in right cabinets





7 INGREDIENTS PREPPED AND HELD THE MIGHT-AWAY.







8 PACKAGING STOCKED ON THE LINE.

- All wraps, lids, boxes, and containers stocked.
- Wraps must be stocked with ink side down.

9 KITCHEN UTENSILS ARE AVAILABLE & USED.

- Correct utensils used in each ingredient.
- Left handed beef utensils available if left handed Team Members is on the line.
- Correct lids used on the pans (hinged lids when on the line, and flat lids for backup: seasoned beef permitted to have hinged lids for backup pans)
- Ingredients stored in correct pans.
- Nacho Cheese & Red Sauce double panned (no other ingredients double panned)
- Scale available on the line and working.



10 OIL IS CLEAN AND READY TO FRY.

- Oil is clean per oil stick test, if new dual auto filtration fryer, TPM is green
- Oil is clean and at proper level; only few crumbs in oil (always skim).

11 PREP GUIDE IS COMPLETED AND FOLLOWED.

- Guide is posted and filled out, follower and singed by MIC.
- Hot ingredients, EvO, Taco Transplete ed Cobinet quantities should not exceed guide quantities.
- Cold ingredient quantifies do not have to merch guide

Prep Guide forecasts off of previous week and last year. But, it is up to you for a superior of the business needs. Have a Carnival down the road? Make those



147828 Certifications

1 SERVICE CHAMPION CERTIFIED IN CURRENT EXPERIENCE.

 Specialist will select any 1 Service Champion on shift and verify that Experience course by Service Champion is completed

2 FOOD CHAMPION CERTIFIED IN CURRENT EXPERIENCE.

 Specialist will select any 1 Food Champion on shift and verify that Experience course by Food Champion is completed

3 TEAM MEMBER(S) CERTIFIED IN ROLE.

Specialist will select Team Member(s) on shift and verify current role based curriculum is complete

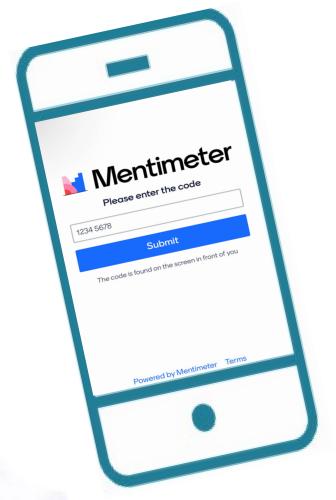
4 GM CERTIFIED IN ROLE.

- Specialist will ask GM to verify they are certified in their role on OneSource
- MIC will have capability to check GM Certification when GM is not present.

5 MIC IS CERTIFIED IN ROLE.

Specialist will ask MIC on duty during time of CORE evaluation to verify role based curriculum is complete

GAME ON!







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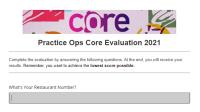




Elevate Your CORE



Your Store - Operations



Utilize GM Self Scoring Assessment tool on MyTacoBell.



Review Leave Behind Report with your teams to better understand what was missed



Address ALL opportunities before the next round by using the Leave Behind Report!



Recognition is KEY here! Bring your team along the journey & celebrate their wins!

Be laser focused on cleanliness, the digital experiences, and speed!



Elevate Your CORE Level Up Your Store - Food Safety

Handwashing. Handwashing. Proper handwashing procedures are VITAL to keep the restaurant team and our customers safe. If you're feeling even the slightest bit ill, stay home.

And relay that message to your team members!

Keep hot ingredients hot! Keep cold ingredients cold!

Maintain a pest free restaurant. Let's hold ourselves and our MICs accountable for conducting those pest walks on a weekly basis.

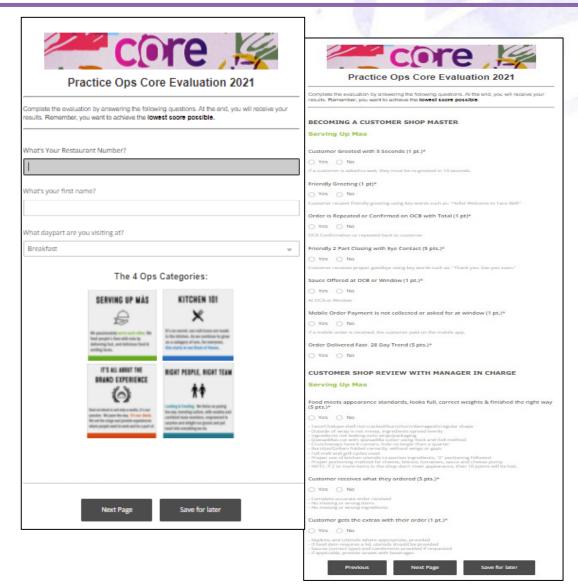
Complete those daily food safety checklists twice a day! This will ensure you are CORE ready any day, and any time!



Drop It Drop It Low (That Score)

PRACTICE MAKES PERFECT

- The best way to ensure you are ready for CORE and to keep that score low is practicing
- The Self-Scoring TOOL mirrors the evaluation from the Steritech Specialist
- Once a period conduct the evaluation with your teams this will
 - Shows areas of opportunity
 - Continues to re-enforce CORE best practices
 - Makes sure you are always CORE ready





THE FINAL COUNTDOWN!





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